



Sandra Callahan Named New Senior Vice President, Chief Executive Officer of ReedGroup

NEW YORK, N.Y., January 8, 2019 – The Guardian Life Insurance Company of America® (Guardian) today announced that Sandra (Sandy) Callahan has joined the company as Senior Vice President and Chief Executive Officer of ReedGroup. Sandy's extensive background in the group insurance business, and specific experience heading absence management and disability business lines, make her ideally suited to extend ReedGroup's leading position in the market.

"The increasingly complex regulatory environment makes absence management a critical service to companies large and small, and ReedGroup has long been a leader in this growing industry," said Marc Costantini, Executive Vice President, Commercial and Government Markets at Guardian. "I'm confident Sandy will bring both operational excellence and her unique insights to bear in seizing the opportunities that lie ahead for the organization."

Over the course of her career, Sandy had responsibility for strategic, operational and financial oversight of a variety of Group insurance business lines and has successfully designed and launched dynamic business models that have challenged industry norms. She joins from The Hartford where she was Senior Vice President for Group Insurance Operations and responsible for Aetna's post-acquisition integration. Prior to that she was president of Aetna's Group Insurance business, leading nearly 2,000 employees and driving strategy and management of a \$2.2B product portfolio. Sandy has also held senior leadership roles at Lincoln Financial Group and Mutual of Omaha.

"I'm excited to join a values-driven organization committed to doing the right thing for customers, colleagues and the community," said Callahan. "ReedGroup was among the first to recognize the critical importance of absence management. I share their passion for these products and services. I'm honored to lead a pioneering organization into the future."

Media Contact:

ReedGroup
Mary Murphy, 720-279-3081
mary.murphy@reedgroup.com

About ReedGroup

[ReedGroup](#), a wholly owned subsidiary of The Guardian Life Insurance Company of America®, is a leading leave of absence management organization providing outsourcing, software and compliance services to nearly half of the Fortune 100 companies. With 2,000 employees, ReedGroup has operations across the United States, Canada, and India. To learn more follow ReedGroup on [Facebook](#), [LinkedIn](#) and [Twitter](#). You can also [subscribe to blogs, compliance webinars and events](#).

About Guardian

The Guardian Life Insurance Company of America® (Guardian) is one of the largest mutual life insurers, with \$8.0 billion in capital and \$1.6 billion in operating income (before taxes and dividends to policyholders) in 2017. Founded in 1860, the company has paid dividends to policyholders every year since 1868. Its offerings range from life insurance, disability income insurance, annuities, and investments to dental and vision insurance and employee benefits. The company has approximately 9,000 employees and a network of over 2,750 financial representatives in 55 agencies nationwide. For more information about Guardian, please follow Guardian on [Facebook](#), [LinkedIn](#), [Twitter](#) and [YouTube](#).

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